

SENTINEL CAPITAL SOLUTIONS

Flexible capital for institutionally backed and closely-held businesses

WHO WE ARE

Essentials

- Founded in 1995
- Headquartered in New York City
- 35+ investment professionals with 300+ years experience
- Closed 80+ platform investments and 375+ add-ons
- \$11.2B of capital raised since inception
- \$4.3B currently available for investment

KEY BENEFITS

Friendly, Partnership Capital

- Flexible, customized structures enable founders/insiders to retain control
- Value-added partner brings industry, financial, operational and M&A expertise
- Solutions to help closely-held business owners accomplish growth, diversification and liquidity goals

CAPITAL SOLUTIONS OVERVIEW

Flexible Up and Down the Capital Structure

Debt Solutions

- Senior or subordinated
- Cash pay or PIK
- <10% equity co-invest
- Modest ownership dilution

Equity Solutions

- Minority investor
- Insiders retain control
- PIK security

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INVESTMENT CRITERIA

Key Parameters

Investment Amount

Up to \$75M

Ownership

<50%

Company Size

>\$15M EBITDA

Repayment Terms

Flexible

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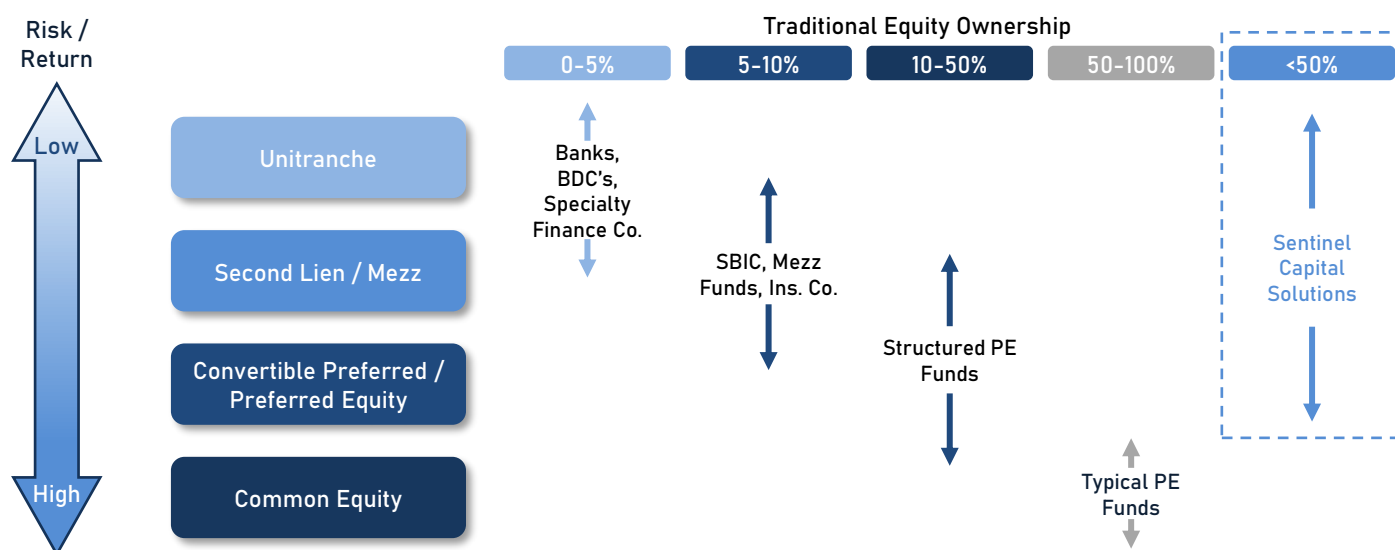
CONTACT US

CASE STUDIES

SENTINEL PROVIDES COMPANY OWNERS WITH SIGNIFICANT **VALUE-ADDED RESOURCES** AND ALMOST 30 YEARS OF INVESTMENT EXPERIENCE

MORE THAN JUST CAPITAL

Illustrative Capital Structure



Key Benefits to Sponsors

Industry Expertise

Financial & Operational Resources

Leveraged Common Equity

Acquisition Financing

Key Benefits to Founders/Families

Financial & Operational Resources

Equity Partnership

Chips-Off-The-Table

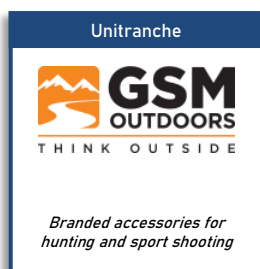
Growth Capital

Industry Expertise

Case Studies



Sentinel supported the acquisition of Elevate Care with preferred equity and mezzanine debt



Sentinel supported the financing of GSM Outdoors through a unitranche facility



Sentinel supported the financing of Surewerx through a unitranche facility



Sentinel supported the recapitalization of Vital Care with minority, structured equity